JPN Fact Sheet-Sales Team

Monthly Needs & How we can cover it

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Once we secure \$3,000.00 in sales per month commission will rise to 30% for all sales representatives.

Below are our expenses

\$1,100.00	Paper
\$3,200.00	Air Time
\$ 500.00	Rents
\$ 250.00	Phones
\$ 100.00	Insurance

Commercial spots \$250.00 (30 second) Informer newspaper ad \$ 100.00

Package \$ 300.00

Commercial air 10 times for the month as a bonus they will get a 5 minute segment produced that will be aired 3 times within the next 60 days.

Your Commission is \$75.00 per package

If you sell 10 packages -you'll make \$750.00

This is only if they ask; remember you make more commission on commercial spots

Commission Breakdown for Shows

Segment Prices (Commission)

 30 minutes of exposure
 \$ 500.00 (125.00)

 15 minutes of exposure
 \$ 350.00 (87.50)

 10 minutes of exposure
 \$200.00 (50.00)

 5 minute infomercial
 \$150.00 (37.50)

Entertainers special (members) \$75.00 (18.75) (Non-members) \$100.00 (25.00)

For a performance, the performances cannot exceed one song (4 minutes)

If you have any more questions you should contact Jackie Bosby at jdbosby@gmail.com

JPN Sales Projections

&

Financial Allotments for Sales Representatives

\$300.00

From each Sell \$150.00 to production \$75.00 to Sales Associate

Qty	Monthly Total	%	Production	Monthly Sells	x12	Annual Income
10	3,000.00	(25%)	1,500.00	750.00	x12	\$ 9,000.00
15	4,500.00	(25%)	2,250.00	1,125.00	x12	\$13,500.00
20	6,000.00	(25%)	3,000.00	1,500.00	x12	\$18,000.00
25	7,500.00	(25%)	3,750.00	1,875.00	x12	\$22,500.00
30	9,000.00	(25%)	4,500.00	2,250.00	x12	\$27,000.00
40	12,000.00	(25%)	6,000.00	3,000.00	x12	\$36,000.00
50	15,000.00	(25%)	7,500.00	3,750.00	x12	\$45,000.00
100	30,000.00	(25%)	15,000.00	7,500.00	x12	\$90,000.00
250	75,000.00	(25%)	37,500.00	18,750.00	x12	\$225,000.00
300	90,000.00	(25%)	45,000.00	22,500.00	x12	\$270,000.00
320	96,000.00	(25%)	48,000.00	24,000.00	x12	\$288,000.00

Set your own salary Part-time 10-15 sells per month

Ideal projecton Full-time 20-30 sells per month

www.mabsilkproductions.com

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